The Finalist

Board of Directors – FMIS Update

11/05/2019

Process Progress

1 PLANNING	2 Short List	3 Finalist Selection	4 Confirmation	5 Approval
✓ Kick-off ✓ Education ✓ Data Gathering ✓ Functional Requirements ✓ Budgetary Presentation	✓ Developing RFP ✓ Create Evaluation Criteria ✓ Issue RFP ✓ Interview Sessions ✓ Demo Scripts ✓ RFP Evaluation	✓ Demonstrations ✓ Reference Checks ✓ Implementation Interview ✓ Technology Drill Down ✓ Cost Analysis ✓ Final Evaluation ✓ Seek Approval	❑ Confirmation Sessions ❑ Site Visit ❑ Updated Pricing ❑ SOW Development ❑ License Negotiations	❑ Final Approval of Contract ❑ Begin Implementation

Demonstrations

- 3 Product Demonstrations, Implementation Discussions & Technology Drill Down's

- Requested Updated Cost Information
  - Infor provided updated licensing
  - Emtec & Tyler provided updated staffing
- Updated 10 Yr. TCO (based on 150 licenses)
  - Infor
  - Oracle
  - Tyler

Vendor Evaluation – Phase 2

Evaluation Categories		100%	40,000	Emtec - Oracle	Infor	Tyler Technologies
	Total Points Phase II		40,000			
	Phase II Percent Fit			93%	80%	70%
	Points Reset after Phase I					
	Phase II	**100%**	**40,000**	**37,043**	**31,944**	**28,129**
7	Solution Costs	15.0%	**6,000**	4,922	4,578	4,872
8	Innovation & Value Add	7.5%	**3,000**	2,910	2,050	530
9	Demonstrations	37.5%	**15,000**	14,192	11,644	11,920
10	Implementation Discussion	25.0%	**10,000**	9,612	8,972	6,272
11	Technology Discussion	10.0%	**4,000**	3,620	3,200	3,160
12	Reference Checks	5.0%	**2,000**	1,787	1,500	1,375

Next Steps

📍	Site Visits	TBD
📅	Confirmation Sessions	Week of 11/11/2019
✔	Negotiations Complete	Q1 2020
👥	Project Readiness Activities	Staffing Readiness Facilities Risks

Thank You!